



INDIAN TECHNICAL TEXTILE ASSOCIATION

Circular No: 140/2020-21

Date: 28.12.2020

Subject: Pilot Project for PPE Technical Assistance by FCDO, UK Govt.

Dear ITTA Members,

Greetings from ITTA!!!

We are happy to inform you that the UK Government conducted a study in 2020 on the Indian PPE sector to find out the best value and highest impact interventions for enabling manufacturers in fulfilling domestic demand and become export compliant. The Foreign, Commonwealth, and Development Office (FCDO) India has potential funding available in 2021-22 to provide Technical Assistance to Indian PPE manufacturers with the objective of supporting them to meet international standards and begin exporting their products.

In this connection, FCDO now intends to run a proof of concept (pilot) Technical Assistance engagement with one Indian PPE manufacturer.

The selected manufacturer will receive Technical Assistance in form of diagnostic study of production systems, implementation of planned interventions, handing over the Standard Operating Procedures (SOPs) for each department, and advancement in the international certification process over a period of approx. 6 weeks. This assistance will be made available to the company without any financial consideration.

The manufacturer receiving the Technical Assistance also stands to gain from being the first one in the country to be supported by FCDO, UK. This may also generate new business opportunities with UK-based and other global institutional buyers looking to diversify their supply base over the next few years.

FCDO retains the right to finalize the company based on criteria such as business interest, current standing, long term vision, capacities, available certifications, social & environmental compliances, etc. On behalf of FCDO, we request you to share the above information with ITTA member companies.

Please find enclosed below a Request for Information (RFI) document to proceed further. Kindly fill up the format and email it to us - ed@ittaindia.org; CC to officeed@ittaindia.org latest by tomorrow, 29.01.21 at 2.00 PM.

Thanks & Regards,

Dr. Anup Rakshit

Executive Director

[PLEASE NOTE OUR NEW ADDRESS]

INDIAN TECHNICAL TEXTILE ASSOCIATION,

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Email: ed@ittaindia.org; Website: www.ittaindia.org

Request for Information

1. General Information:

a. Name of the Company:	
b. Location of Manufacturing Plant:	
c. Contact Person:	
1. Name:	
2. Designation:	
3. Email:	
4. Mobile:	
d. Type of Business Entity :	
e. Started the PPE ¹ Business from:	
f. Have you supplied to State or Central Government in FY2021* (Yes/No):	
g. Turnover from PPE Business from Jan to Dec 2020 (in Rs. Crores):	
h. Registration Documents	
i. UAM/IEM* (Yes/No):	
ii. Factories Act Registration* Yes/No):	
iii. EPF Registration* (Yes/No):	
iv. PAN* (Yes/No):	
v. GST* (Yes/No):	
i. BIS Certification* (obtained or under process)	
j. International certifications* (obtained or under process)	
k. Any other certifications (e.g. ISO)*	

* Please attach supporting documents

2. PPE Product Details:

Sr. No.	Product Range	Installed Capacity/Month
1.		
2.		
3.		
4.		

3. Major Machinery Details:

Sr. No.	Machine Type	Number of Machine
1.		
2.		
3.		
4.		
5.		

¹ Target PPEs are Aprons, Face Mask IIR, Gowns, Coveralls, Eye Protectors, Gloves, Body Bags, Face Mask FFP3, Face Mask FFP2 (inc N95).

4. PPE Sales Details:

FY	PPE Sales	Product Wise Sales	
2020-21	Total: Domestic Share: Export Share:	1.	
		2.	
		3.	
		4.	
		5.	
2019-20	Total: Domestic Share: Export Share:	1.	
		2.	
		3.	
		4.	
		5.	
2018-19	Total: Domestic Share: Export Share:	1.	
		2.	
		3.	
		4.	
		5.	

5. Major Buyers

Indian Buyers	Export Buyers

6. Order book for next three months

	Product	Approx. Volume to be shipped	Buyer
Jan			
Feb			
Mar			

7. Details of in-House Testing Facility (equipment type and staff)

8. Details on Expansion Plans, if any

9. Major business issues being faced
